

AQ061-3-M-ODL-TSF Time Series Analysis and Forecasting

Topic 2 – Smoothing Techniques (Part II)

TOPIC LEARNING OUTCOMES

At the end of this topic, you should be able to:

1. have a broad understanding of forecasting techniques, what the most commonly used methods are and how to integrate them into decision making process.
2. select an appropriate model for time-related data; learn what the methods can and can't do, what their strengths and weaknesses are; analyse the data, with or without software and interpret the result.
3. solve the model using computer software and interpret the results.

Contents & Structure

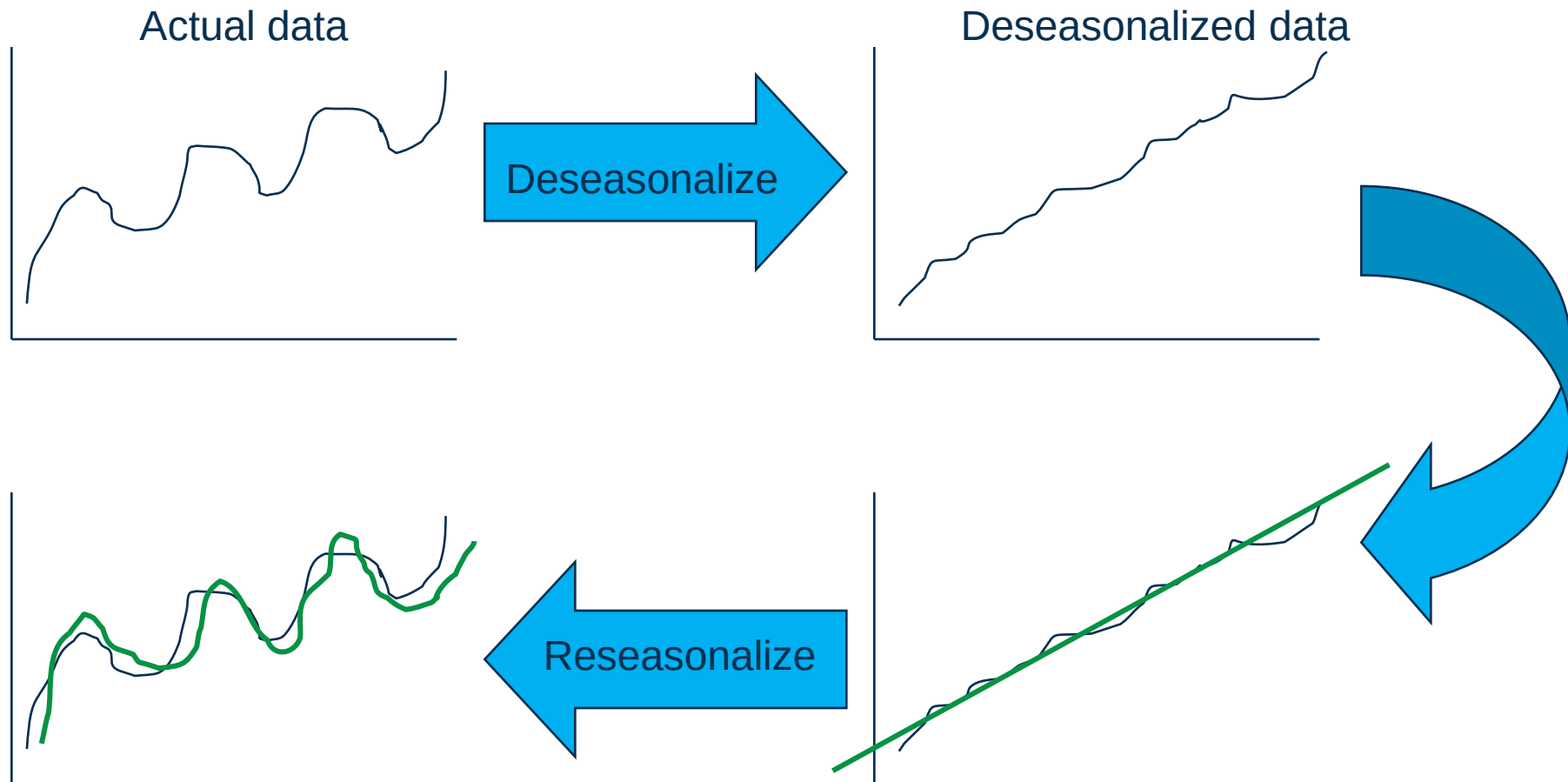
- Moving average, Weighted / Exponential and Modified Moving average
- Exponential Smoothing
- Holts Method
- Linear / Quadratic / Exponential Trend
- Decomposition Model
- Holts Winter Smoothing
- Dummy variables + Regression

Recap From Last Lesson

- Questions to ask to trigger last week's key learning points

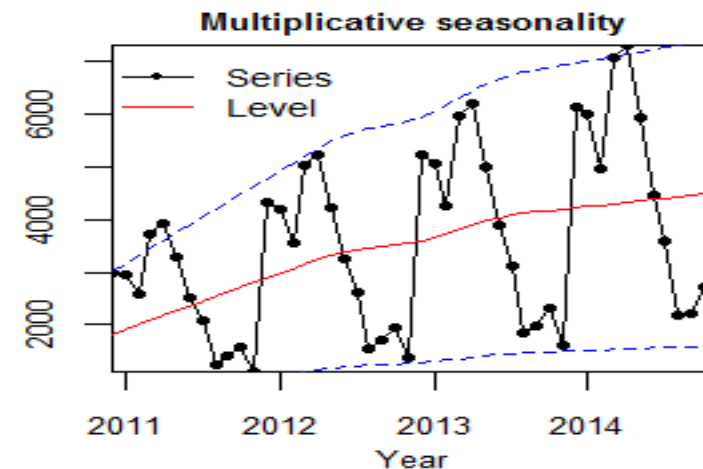
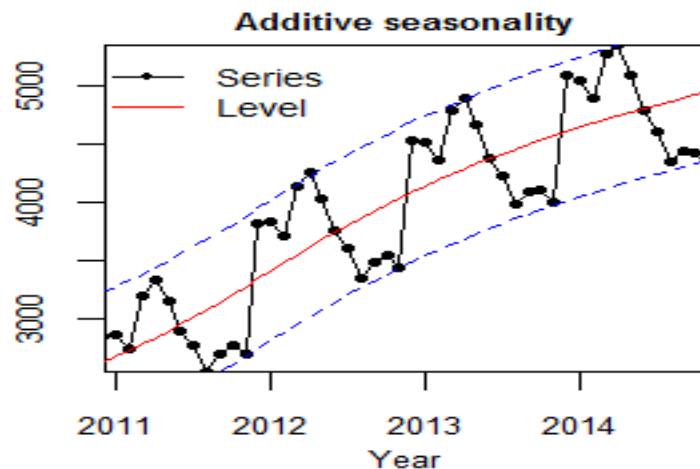
Decomposition Model

- **Example (SV + Trend)**



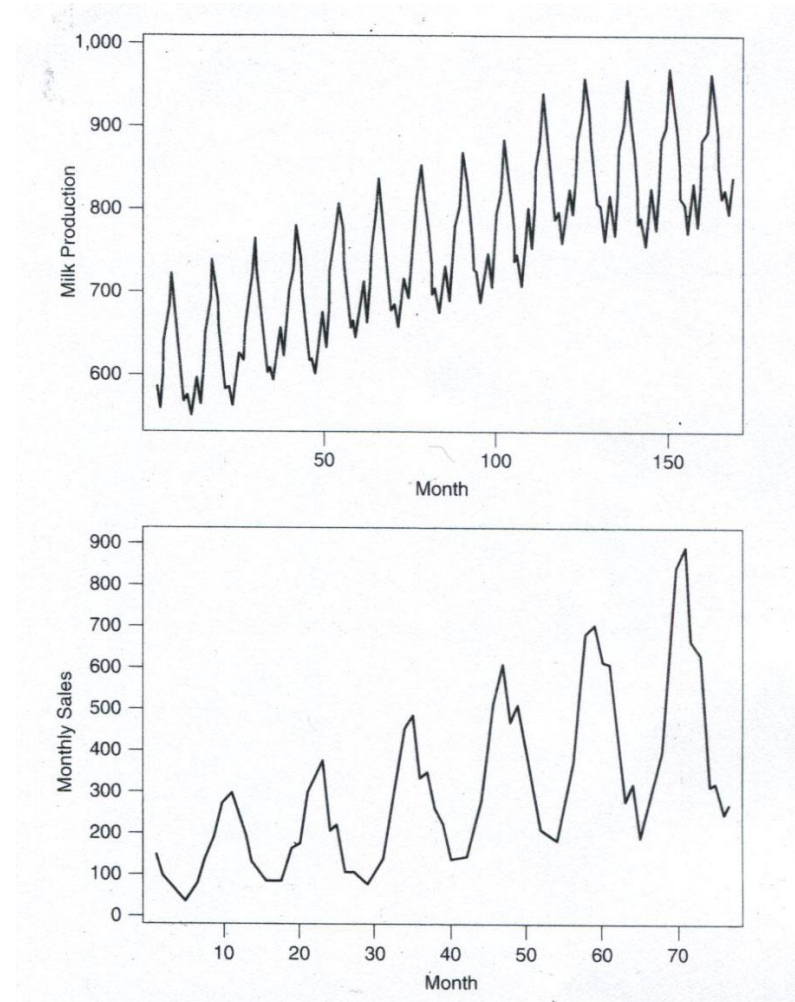
Basic Models of Decomposition Model

- Basic structures:
 - Additive, $Y : \text{trend } (T) + \text{seasonal } (S) + \text{random } (I)$
 - Multiplicative, $Y : \text{trend } (T) \times \text{seasonal } (S) \times \text{random } (I)$
- Additive model is useful when the seasonal movements are the approximately same from year to year.
- Multiplicative model is useful when the amplitude of seasonality increases (decreases) with an increasing (decreasing) trend.



Basic Models of Decomposition Model

- a) A time series with constant variability
- b) A time series with variability increasing with trend



Additive Decomposition Model

- It is used when
 - The **deviation from the trend is fairly stable** (i.e: the seasonal movements are the approximately same from year to year).
 - The behaviors of the component are independent from each other, vary around 0(i.e: trend-cycle will not cause an increase in the magnitude of seasonality).
- The original time series is a sum of its components, so the seasonally adjusted data are calculated as:

$$SA_t = Y_t - S_t$$

- Seasonally adjustment allows reliable comparison of values at different points in time – seasonal variation is not of primary interest.

Additive Decomposition Model

- Techniques For Calculating Seasonal variation
 - Use **Moving Average (CMA)** to calculate the trend (t) values (remove seasonal component, S).
 - Calculate for each time point, the value of $y - t$ (the difference between the original value and the trend)
 - For each seasonal in turn, find the **average of all the $y - t$** values (remove irregular component, I).
 - If the total of the averages differs from zero, **adjust one or more** of them so that their **total is zero**. (average to zero, sum of seasonal variation is small, so the seasonal effect within a year cancels itself out)

Additive Decomposition Model

- Technique for forecasting

$$Y_{\text{est}} = T_{\text{est}} + \text{adjusted seasonal variation}$$

where:

Y_{est} = estimated data value

T_{est} = projected trend value

Example (Additive Decomposition Model)

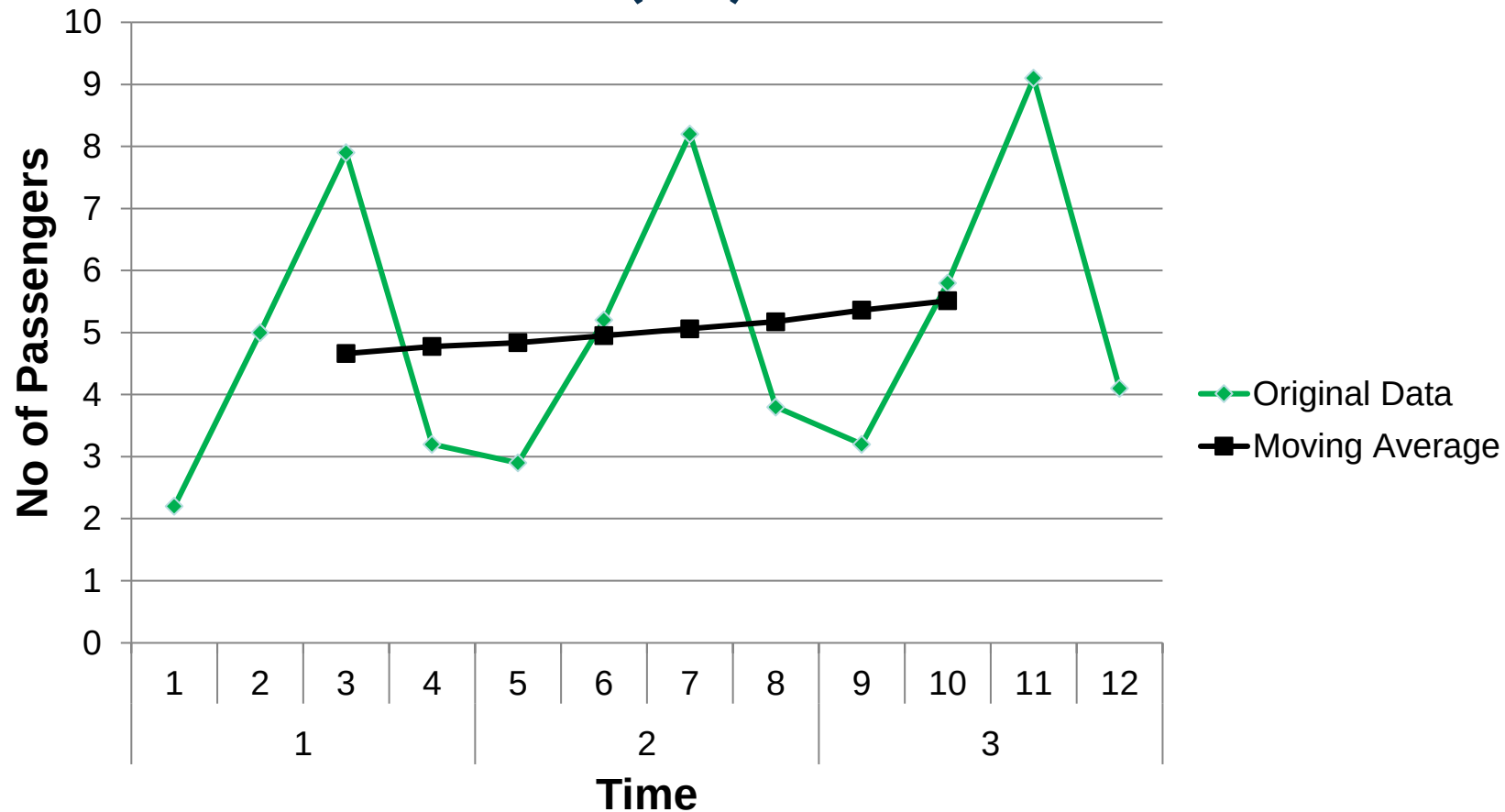
The following set of data shows the UK outward passenger movements by sea.

	Year 1				Year 2				Year 3			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
No of passengers (millions)	2.2	5.0	7.9	3.2	2.9	5.2	8.2	3.8	3.2	5.8	9.1	4.1

- Calculate the **seasonal variation** using the **additive model**.
- Predict the no of passengers for the **year 4**.

Example (Additive Decomposition Model)

- Plot of data and trend(MA) value



Year	Quarter	No of Passenger(million) Y	4 MA	Centered Moving Average	Y – CMA
1	1	2.2			
	2	5			
	3	7.9	4.575	4.663	
	4	3.2	4.75	4.775	
2	1	2.9	4.8	4.838	
	2	5.2	4.875	4.950	
	3	8.2	5.025	5.063	
	4	3.8	5.1	5.175	
3	1	3.2	5.25	5.363	
	2	5.8	5.475	5.513	
	3	9.1	5.55		
	4	4.1			
4	1			Forecast	

Example (Additive Decomposition Model)

Year	Q1	Q2	Q3	Q4	
1					
2					
3					
Total					
Average					}
Adjustment factor	+				}
Adjusted Seasonal Variation					}

Example (Additive Decomposition Model)

Year	Quarter	No of Passenger(million) y	4 MA	Centered Moving Average (Trend, t)
4	1			Forecast
	2			Forecast
	3			Forecast
	4			Forecast

Multiplicative Decomposition Model

- It is used when the seasonal and irregular fluctuations changes in a specific manner, as a result of the behavior of the trend.
- The amplitude of the seasonality increases with an increasing (decreasing) trend, therefore the components are not independent from each other.
- Most economic time series have seasonal variation that increases with the level of the series. So *multiplicative model* is suitable to them.
- The original time series is a product of its components, so the seasonally adjusted data are calculated as:

$$SA_t = Y_t / S_t$$

Multiplicative Decomposition Model

- Technique to forecast almost similar to additive model. The sum of the seasonal variation = number of periods in a year (average to 1) so that it make no aggregate contribution to the level of the series and the seasonal factors do not capture longer-term (more than 1 year) cycles in a time series.
- A seasonal factor greater than 1 indicates a period in which Y is greater than the yearly average, while a seasonal factor less than 1 indicates a period in which Y is less than the yearly average.

Multiplicative Decomposition Model

- Technique for forecasting

$$Y_{\text{est}} = T_{\text{est}} \times \text{adjusted seasonal variation}$$

– where:

Y_{est} = estimated data value

T_{est} = projected trend value

Example (Multiplicative Decomposition Model)

Example 1:

The sales recorded by a supermarket (in thousands \$) for the four seasons in the years 2008 to 2010 are as follows: (Correct to three decimal places)

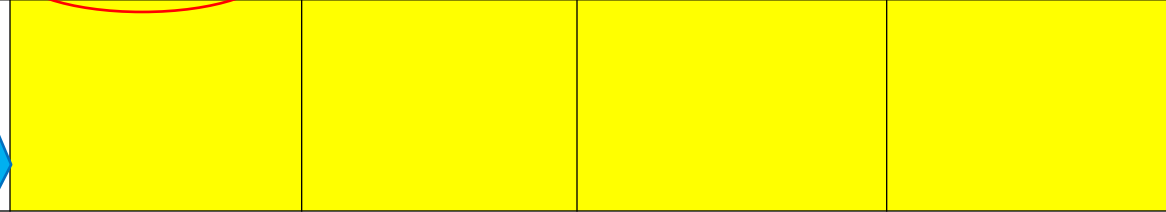
Year	Winter	Spring	Summer	Autumn
2008	100	150	160	140
2009	120	145	170	150
2010	130	180	255	234

- Using appropriate model to obtain the seasonal variation for the data.
- Predict the sales for the first two seasons of 2011.

Year	Season	Sales, y	4 MA	Centered Moving Average (Trend,T)	Y/T
2008	W	100	137.5 142.5 141.25	140.000 141.875	
	Sp	150			
	Su	160			
	A	140			
2009	W	120	143.75	142.500	
	Sp	145	146.25	145.000	
	Su	170	148.75	147.500	
	A	150	157.5	153.125	
2010	W	130	178.75	168.125	
	Sp	180	199.75	189.250	
	Su	255			
	A	234			
2011	W			Forecast	
	Sp			Forecast	

Example (Multiplicative Decomposition Model)

Year	Winter	Spring	Summer	Autumn	
2008					
2009					
2010					
Total					
Average					
Adjustment Factor					
Adjusted Seasonal Variation					



Example (Multiplicative Decomposition Model)

Year	Season	Sales, y	4 MA	Centered Moving Average (Trend, t)
2011	W			Forecast
	Sp			Forecast

Regression in Forecasting Seasonality and Trend

- Many time series have distinct **seasonal pattern**. (*For example: room sales are usually highest around summer periods.*)
- Multiple regression models can be used to forecast a **time series with seasonal components**.
- The use of dummy variables for seasonality is common.
 - Dummy variables needed = total number of seasonality – 1
 - For example:
 - Quarterly Seasonal: 3 Dummies** needed.
 - Monthly Seasonal : 11 Dummies** needed.
 - The load of each seasonal variable (dummy) is compared to the one which is hidden in intercept.

Regression Model

- Season 1: $S_1 = 1, S_2 = 0, S_3 = 0$
- Season 2: $S_1 = 0, S_2 = 1, S_3 = 0$
- Season 3: $S_1 = 0, S_2 = 0, S_3 = 1$
- Season 4: $S_1 = 0, S_2 = 0, S_3 = 0$

$$y_t = \underbrace{\beta_0 + \beta_1 t}_{T_t} + \underbrace{\beta_2 S_1 + \beta_3 S_2 + \beta_4 S_3}_{S_t} + \underbrace{\varepsilon_t}_{\varepsilon_t}$$

The combination of 0's and 1's for each of the dummy variables at each period indicate the season corresponding to the time series value.

Example (Regression Model)

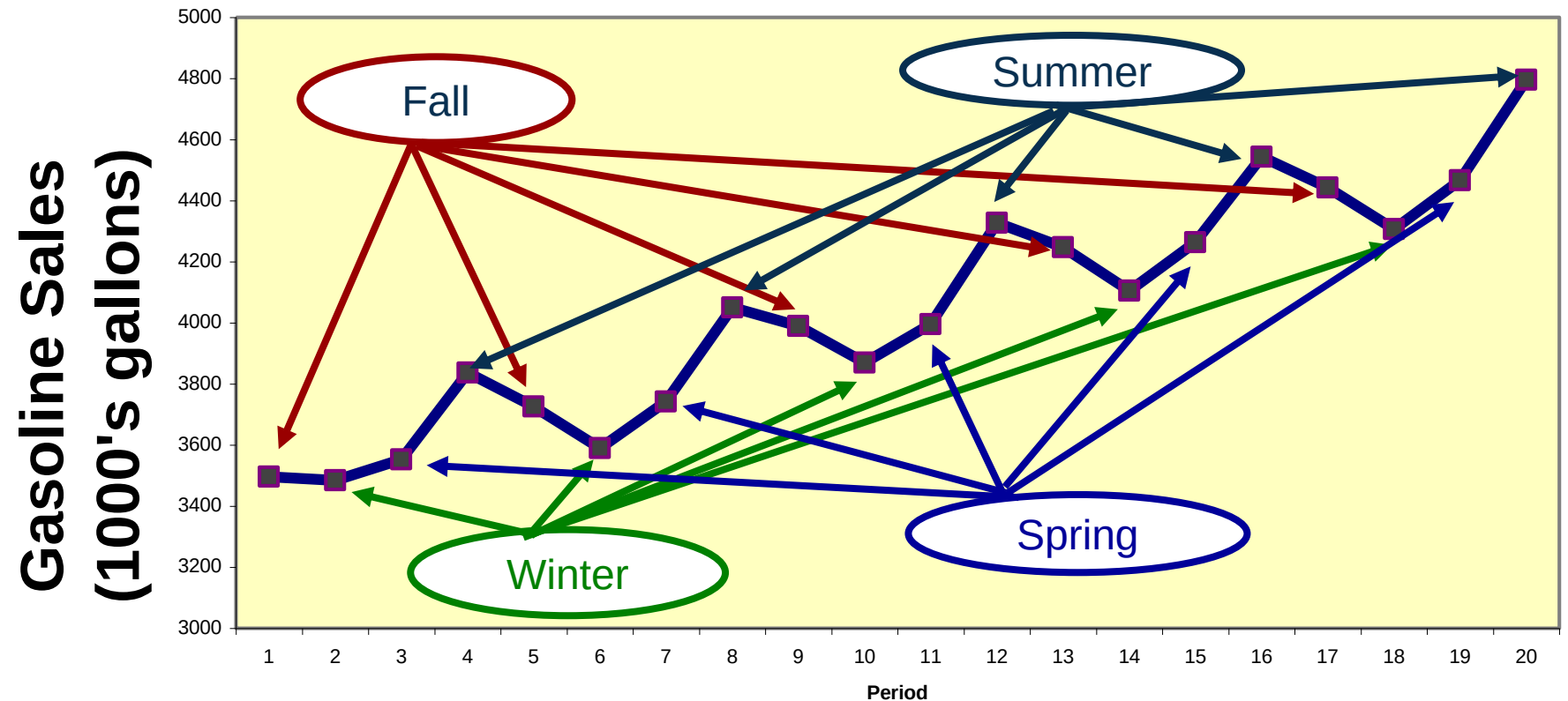
- Troy owns a gas station in a vacation resort city that has many spring and summer visitors.
 - Due to a steady increase in population, Troy feels that average sales experience long term trend.
 - Troy also knows that sales vary by season due to the vacationers.
- Based on the last 5 years data below with sales in 1000's of gallons per season, Troy needs to predict total sales for next year (periods 21, 22, 23, and 24).

Year					
Season	1	2	3	4	5
Fall	3497	3726	3989	4248	4443
Winter	3484	3589	3870	4105	4307
Spring	3552	3742	3996	4263	4466
Summer	3837	4050	4327	4544	4795

Example (Regression Model)

- Scatterplot of Time Series
- General Pattern:
Winter less than *Fall*, *Spring* more than *Winter*,
Summer more than *Spring*, *Fall* less than *Summer*

Gasoline Sales Over Five Year Period



Example (Regression Model)

- There is also apparent long term trend.
- The form of the model then is:

$$y_t = \beta_0 + \beta_1 t + \beta_2 F + \beta_3 W + \beta_4 S + \varepsilon_t$$

Fall

Winter

Spring

Example (Regression Model)

Interpretation

- The forecasting regression model is:

$$F_t = 3610.625 + 58.33t - 155F - 323W - 248.27S$$

- b_1 : Each additional time sees **an average increase of \$58,330 in sales.**
(Alternative interpretation: The sales increases, on average, by \$233,320 (4 x \$58,330) per season year to year)
- b_2 : After accounting for the trend, **sales in the Fall average about \$155,000 less than Summer sales.**
- b_3 :
- b_4 :

Example (Regression Model)

- The forecasting regression model is:

$$F_t = 3610.625 + 58.33t - 155.006F - 322.938W - 248.269S$$

- Forecasts for year 6 are produced as follows:

$$F(\text{Year 6, Fall}) = 3610.625 + 58.331(21) - 155.006(1) - 322.938(0) - 248.269(0)$$

$$F(\text{Year 6, Winter}) =$$

$$F(\text{Year 6, Spring}) =$$

$$F(\text{Year 6, Summer}) =$$

Practical Exercise

You are required to analyse the data below using Seasonal Dummies with Regression and Decomposition Model:

sales.dat – **quarterly** sales data (in \$'000), starting **01-01-2007**.

Winter's Exponential Smoothing

- Winter's exponential smoothing model is the second extension of the basic Exponential smoothing model.
- It is used for data that exhibit both trend and multiplicative seasonal pattern.
- It extends Holt's Method to include an estimate for seasonality.
 - α is the smoothing constant for the *level*
 - β is the *trend* smoothing constant - used to remove random error.
 - γ smoothing constant for *seasonality*
- The forecast is modified by multiplying by a seasonal index.

Winter's Exponential Smoothing

- Method Characteristics:
 - Fits a smoothing equation to data
 - Estimating a smoothing equation which minimizes the errors between actual data points and model estimates.
- When to use method
 - Data has trend and seasonality
- When not to use
 - Data does not exhibit trend or seasonality

Winter's Exponential Smoothing

- The four equations necessary for Winter's **additive** method are:

- The exponentially smoothed series:

$$L_t = \alpha(y_t - S_{t-s}) + (1 - \alpha)(L_{t-1} + T_{t-1})$$

- The trend estimate:

$$T_t = \beta(L_t - L_{t-1}) + (1 - \beta)T_{t-1}$$

- The seasonality estimate:

$$S_t = \gamma(y_t - L_t) + (1 - \gamma)S_{t-s}$$

Winter's Exponential Smoothing

- Forecast m period into the future:

$$F_{t+m} = (L_t + mT_t) + S_{t+m-s}$$

L_t = level of series.

α = smoothing constant for the data.

y_t = new observation or actual value in period t .

β = smoothing constant for trend estimate.

T_t = trend estimate.

γ = smoothing constant for seasonality estimate.

S_t = seasonal component estimate.

m = Number of periods in the forecast lead period.

s = length of seasonality (number of periods in the season)

F_{t+m} = forecast for m periods into the future.

Winter's Exponential Smoothing

- The four equations necessary for Winter's **multiplicative** method are:

- The exponentially smoothed series:

$$L_t = \alpha \left(\frac{y_t}{S_{t-s}} \right) + (1 - \alpha)(L_{t-1} + T_{t-1})$$

- The trend estimate:

$$T_t = \beta(L_t - L_{t-1}) + (1 - \beta)T_{t-1}$$

- The seasonality estimate:

$$S_t = \gamma \left(\frac{y_t}{L_t} \right) + (1 - \gamma)S_{t-s}$$

Winter's Exponential Smoothing

- Forecast m period into the future:

$$F_{t+m} = (L_t + mT_t)S_{t+m-s}$$

L_t = level of series.

α = smoothing constant for the data.

y_t = new observation or actual value in period t .

β = smoothing constant for trend estimate.

T_t = trend estimate.

γ = smoothing constant for seasonality estimate.

S_t = seasonal component estimate.

m = Number of periods in the forecast lead period.

s = length of seasonality (number of periods in the season)

F_{t+m} = forecast for m periods into the future.

Winter's Exponential Smoothing

- To determine initial estimates of the seasonal indices we need to use at least one complete season's data (i.e. s periods). Therefore, we initialize trend and level at period s .

- Initialize level as:

$$L_s = \frac{1}{p} (y_1 + y_2 + \dots + y_s)$$

- Initialize trend as:

$$T_p = \frac{1}{p} \left(\frac{y_{p+1} - y_1}{p} + \frac{y_{p+2} - y_2}{p} + \dots + \frac{y_{p+p} - y_p}{p} \right)$$

- Initialize seasonal indices as:

$$S_1 = \frac{y_1}{L_s}, S_2 = \frac{y_2}{L_s}, \dots, S_p = \frac{y_p}{L_s}$$

Example (Holt-Winters Model)

Determine winter's exponential smoothing forecasts for using $\alpha = 0.1$, $\beta = 0.3$ and $\gamma = 0.4$.

Year	Quarter	Period	Sales
1	1	1	222
	2	2	339
	3	3	336
	4	4	878
2	1	5	443
	2	6	413
	3	7	398
	4	8	1143
3	1	9	695
	2	10	698
	3	11	737
	4	12	1648

Review Questions

Summary / Recap of Main Points

- understand of forecasting techniques, what the most commonly used methods are and how to integrate them into decision making process.
- select an appropriate model for time-related data; learn what the methods can and can't do, what their strengths and weaknesses are; analyse the data, with or without software and interpret the result.
- solve the model using computer software and interpret the results.

What To Expect Next Week

In Class

Preparation for Class

Performance Evaluation